



Next Generation Honoree: Karen Guthrie Leads by Example at Bentall Kennedy

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Karen Guthrie didn't have real estate experience prior to her beginning the real estate graduate program at the University of Wisconsin. Yet, upon interning with Bentall Kennedy in 2014 and joining full time in June of 2015, she immediately demonstrated an ability to handle multiple projects at once and a desire to learn as much as she could about the industry. In 2017, Guthrie provided analytical support for nearly \$2 billion of transaction underwriting, including existing assets and developments across the eastern U.S.

Those are just some of the reasons we chose Guthrie to be one of the Chicago 2018 Next Generation Award winners. Connect Media's second annual Next Generation Awards recognize young leaders in the commercial real estate industry who are likely to be influential for years to come.

Although early in her real estate career, Guthrie has shown a unique maturity in both her approach to the job and her interactions with people. She leads by example, and her leadership also translates into the training and development of analysts and associates within the transactions group.

Guthrie is also one of the founding members of the Wisconsin Real Estate Program's Annual Women in Real Estate Trip to Chicago. Launched in 2013, this program connects students in



the Wisconsin Real Estate Program with female executives working in the Chicago real estate community.

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